

# Western Connecticut State University Degree Works

<b>Student</b>		<b>College</b>		<b>Hold</b>	
<b>ID</b>		<b>School</b>		<b>Athletics</b>	
<b>Classification</b>		<b>Degree</b>	BBA Marketing	<b>Housing Status</b>	
<b>Advisor</b>		<b>Major</b>		<b>Full-Time/Part-Time</b>	
<b>Overall GPA</b>		<b>Concentration</b>		<b>Catalog Term</b>	FALL 2016
		<b>Minor</b>		<b>FERPA Indicator</b>	

## Legend

<input checked="" type="checkbox"/> Complete	<input type="checkbox"/> Complete except for classes in-progress	<input type="checkbox"/> (TR) Transfer Class
<input type="checkbox"/> Not Complete	<input type="checkbox"/> See Advisor - Nearly Complete	<input type="checkbox"/> @ Any course number
<input type="checkbox"/> IP In-Progress Course		

## BBA in Marketing Overview

**Unmet conditions for this set of requirements:** 120 credits are required.

- Minimum credits at WCSU A minimum of 30 credits must be taken at WCSU.
- A minimum cumulative GPA of 2.3 is required When your first term is graded, your cumulative GPA will be calculated. If your cumulative GPA falls below 2.3 it is important to see an advisor to make plans for raising your GPA.
- General Education Competency Requirements
- General Education Course Requirements Including Cognates
- Major Requirements
- Non-Business Electives

## General Education Competency Requirements

**Unmet conditions for this set of requirements:** Students must complete each of the competencies listed below. In addition, students must complete 3 of the competencies a second time excluding First Year (FY) and WRT 101 (WI).

- General Education Competencies
- Creative Process (CP) 1 to 2 Classes
- Critical Thinking (CT) 1 to 2 Classes
- Oral Communication (OC) 1 to 2 Classes
- Health and Wellness (HW) 1 to 2 Classes
- Scientific Inquiry (SI) 1 to 2 Classes
- Intercultural Competence (IC) 1 to 2 Classes
- Information Literacy (IL) 1 to 2 Classes

<input type="checkbox"/>	First Year Experience (FY)	1 Class
<input type="checkbox"/>	Culminating Experience (CE)	1 to 2 Classes
<input type="checkbox"/>	Writing Course (WRT 101)	WRT 101
<input type="checkbox"/>	Writing Intensive II (W2)	1 to 2 Classes
<input type="checkbox"/>	Writing Intensive III	1 to 2 Classes
<input type="checkbox"/>	Quantative Reasoning (QR)	1 to 2 Classes

**General Education Course Req. Including Cognates**

**Unmet conditions for this set of requirements:** 40 credits are required.

<input type="checkbox"/>	WRITING COURSE (3 S.H.)	WRT 101
<input type="checkbox"/>	BBA COGNATE REQUIREMENTS (15 S.H.)	
<input type="checkbox"/>	Macroeconomics	ECO 211
<input type="checkbox"/>	Microeconomics	ECO 213
<input type="checkbox"/>	Managerial Writing (W2)	WRT 210W*
<input type="checkbox"/>	Intro to Psychology	PSY 100
<input type="checkbox"/>	Mathematics Requirement	MAT 118* or 133* or 181*
<input type="checkbox"/>	22 CREDITS IN CLASSES OUTSIDE MAJOR	

**Major in Marketing**

**Unmet conditions for this set of requirements:** 59 credits are required.

<input type="checkbox"/>	Minimum 2.0 major GPA	
<input type="checkbox"/>	Minimum credits at WCSU	A minimum of 29 credits must be taken at WCSU.
<input type="checkbox"/>	BBA CORE REQUIREMENTS (34 S.H.)	
<input type="checkbox"/>	Orientation to Ancel	MKT 101
<input type="checkbox"/>	Financial Accounting	in ACC 201*
<input type="checkbox"/>	Managerial Accounting	ACC 202*
<input type="checkbox"/>	Business or Commercial Law	ACC 340 or JLA 240
<input type="checkbox"/>	Business Statistics	FIN 230*
<input type="checkbox"/>	Principles of Finance	FIN 310*
<input type="checkbox"/>	Organizational Behavior	MGT 250
<input type="checkbox"/>	Operations Management	MGT 320*
<input type="checkbox"/>	Strategic Management	MGT 415
<input type="checkbox"/>	Information Systems Concepts	MIS 260

<input type="checkbox"/>	Principles of Marketing	<b>MKT 200</b>
<input type="checkbox"/>	Global Environment of Business	<b>MKT 201*</b>
<input type="checkbox"/>	<b>MARKETING REQUIREMENTS (25 S.H.)</b>	
<input type="checkbox"/>	Consumer Behavior: Concepts, Research Methods and Applications	<b>MKT 310</b>
<input type="checkbox"/>	Advertising and Integrated Marketing	<b>1 MKT 315</b>
<input type="checkbox"/>	Sales Management	<b>MKT 333*</b>
<input type="checkbox"/>	Marketing Research: Methods & Application	<b>MKT 415</b>
<input type="checkbox"/>	Marketing Management: Analysis, Lanning and Implementation	<b>MKT 490</b>
<input type="checkbox"/>	Marketing Electives	<b>2 Classes in MKT 322 or 327* or 380* or 395* or 398 or 399 or 411* or 412* or 422* or 455* or 480*</b>

**BBA Elective Requirements**

21 credits Elective

**Notes**